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# PRICE LIST

## "NATIONAL BRAND"

Fruit Trees
Small Fruit Plants
Ornamental and Shade
Trees
Hedge Plants
Peonies
Perennial Phlox
Flowering Shrubs
Climbing Vines
Roses

We Ship Direct to Customer by Parcel Post, Express or Freight Shipping Charges Prepaid

The National Nurseries
Lawrence, Kansas

## Things You Will Want To Know

# WHAT OUR IMPROVED DELIVERY SERVICE MEANS TO PLANTERS

- (1) Individual packing of every order.
- (2) Direct shipment to customer by Parcel Post or Express. (Large orders by Freight.)
- (3) Fresh packed stock delivered in shortest possible time.

(4) Better results in transplanting.

All of our orders are filled with carefully selected stock, inspected for quality and correctness, and packed in damp material to insure delivery to customer in perfect condition for transplanting.

Each order is shipped by Parcel Post, Express or Freight—C. O. D.—Cash on Delivery—for any balance which may be unpaid upon the order before shipment is made. The manner of shipment should be left to our judgment.

This method of delivery enables us to place the stock in the hands of the customers within the shortest possible time after goods are packed for shipment at the nursery, and from one to two weeks earlier in the season.

A notice will be mailed to customers at time of shipment so they can be prepared to receive and pay the amounts of their orders on arrival of the shipment.

#### C. O. D. INFORMATION

(1) Customer pays small money order fee on C. O. D. shipments, in addition to cost of stock.

(2) No money order fee on orders paid

before shipment.

A Money Order fee is required by the Post Office Department or Express Company when a shipment is delivered to a customer. This is to be paid by the purchaser in addition to amount of order. Salesmen are requested to inform customers of this charge at time of purchase. Customers can eliminate this small fee by paying the amounts of their orders at time of purchase, or by mailing remittances to our address any time before shipment is made.

#### SCHEDULE OF MONEY ORDER FEES ON EXPRESS SHIPMENTS

			~
			Money
Amount			rder Fe
\$1.00 to	\$5.00		30c
5.01 to	10.00		33c
10.01 to	20.00		35c
20.01 to	30.00		37c
30.01 to	40.00		40c
40.01 to	50.00		43c
50.01 to			45c_
60.01 to	75.00		50c
75.01 to	100.00		55c
ON	PARCEL PO	on ontown	ATTITICS
	\$2.50		5c
\$2.51 to	5.00		7c
5.01 to	10.00		10c
10.01 to	20.00		12c
20.01 to	40.00		15c

WE PREPAY ALL SHIPPING CHARGES

## TERMS OF PAYMENT

## 1-Cash on delivery.

- 2—Prepayment plan. (A) Customers who pay in full for their orders at time of purchase may select 10% in additional nursery stock, at list prices, as a premium, which will be included in their orders without charge. An order amounting to \$10.00, if paid for at time of purchase, entitles customer to select 10%, or \$1.00 worth of extra stock free, or \$11.00 worth of stock for the price of \$10.00.
- (B) Cash discount 3%. Customers may take a cash discount of 3% if they prefer, where no additional stock is desired as a premium.

Our salesmen are authorized to accept checks payable to The National Nurseries at Lawrence, Kansas. Customers may remit direct if they prefer. Salesmen are supplied with blank checks payable to our order. These checks are endorsed by us and returned to the customer through his local bank, thus it will become a legal receipt for the customer, eliminating any chance of a mistake.

GUARANTEES. We guarantee stock to reach customer in proper transplanting condition. Any stock proving otherwise, will, upon proper proof, be promptly replaced free of charge to customer. All claims for errors or damaged stock must be made immediately upon receipt of shipment.

#### SHIPPING SEASONS

FALL—October 25th to December 1st. We commence shipping in the fall after the stock has fully matured and is in perfect, dormant condition. Usually most of our fall shipments are sent between October 25th and November 10th.

SPRING—March 25th to April 15th. Weather conditions in this locality govern. We ship as soon as danger of freezing is over.

Owing to the nature of our goods, the shipment of which is governed almost entirely by weather conditions at this point, no definite shipping dates can be given. We are just as eager to get stock to the customer as early as possible as he is to receive and plant it.

LIST OF STOCK FOR PARCEL POST SHIPMENT — Gooseberries, Strawberries, Black berries, Dew berries, Raspberries, Grape Vines, Rhubarb, Asparagus, Currants, Climbing Vines, Ornamental Shrubs, Peonies, Phlox, Roses, Forest Tree Seedlings and Hedge Plants.

FOR EXPRESS SHIPMENT — Fruit, Shade and Ornamental trees of all sizes, also large orders for plants.

FOR FREIGHT SHIPMENT — Extra large trees and orders for a large amount of stock which will carry better if boxed and shipped by freight.

## QUANTITY RATES

Six or more trees or plants at "DOZEN" rate.

Twenty-five or more at "HUNDRED" rate.

Two hundred fifty or more at "THOU-SAND" rate.

## APPLE

	$\operatorname{Per}$	$\mathbf{Per}$
Each	Doz.	100
Small size, 3 to 4 ft\$ .75	\$7.50	\$55.00
Medium size, 4 to 5 ft90	9.00	70.00
Extra select, 5 to 6 ft 1.00	11.00	85.00

## Early Summer Varieties

Duchess of Oldenburg Red Astrachan Early Harvest Red June

## Mid-Summer and Fall Varieties

Maiden Blush Rambo

Wealthy Yellow Transparent

## Late Fall and Winter Varieties

Arkansas Black Baldwin Ben Davis Delicious Gano Grimes Golden Huntsman's Favorite Tolman Sweet Jonathan McIntosh Red Mammoth Black Twig

Northern Spy N. W. Greening Rawles Genet (Geneton) Rome Beauty Stayman's Winesap Winesap Winter Banana Wolfe River York Imperial

#### CRAB APPLE

Price and sizes same as Apple Florence Transcendent Hyslop Whitney

#### STANDARD PEAR-In Two Grades

Each Per 100 P

#### Summer

Bartlett Clapp's Favorite

#### Autumn

Anjou Garber Duchess Kieffer Flemish Beauty Seckel

## DWARF PEAR-In One Grade

First grade trees, 3 to 4 feet.

Each \$ 1.25
Per Doz. \$ 12.50
Per 100 \$ 100.00

The following-are the only varieties that succeed as Dwarfs:

Anjou Duchess Bartlett Seckel

We recommend the Duchess as the most profitable of the Dwarf varieties.

#### CHERRIES

Per Per Doz. 100 Each Small size, 3 to 4 ft. \_\_\_\$1.00 \$11.00 \$85.00 Medium size, 4 to 5 ft. 1.25 12.50 100.00 Extra select, 5 to 6 ft. 1.50 15.00 120.00

The best varieties for the Middle West

Dvehouse Early Richmond English Morello

Montmorency Wragg

## COMPASS CHERRY-PLUM Price and sizes same as Cherry.

## PEACH—General Assortment

Per Per 100 Each Doz. \$7.50 \$55.00 Small size, 3 to 4 ft.....\$ .75 Medium size, 4 to 5 ft. .90 Extra select, 5 to 6 ft. 1.00 9.00 70.00 11.00 85.00

## f-for Freestone

Alexander, semi-cling Fitzgerald f Arp Beauty, semicling Belle of Georgia f Carman f Champion f Chinese Cling Crawford's Early f Crawford's Latef Crosby f Early Wheeler Cling Elberta f Elberta Cling Elberta Early f

Foster f Greensboro, semi-cling Globe f Health Cling J. H. Hale f Indian or Blood Cling Mayflower, semi-cling Rochester f Salway f Stump f

Triumph, semi-cling Wonderful f

#### PLUM

Each Per Doz. 100
Small size, 3 to 4 ft. \$1.00 \$11.00 \$85.00
Medium size, 4 to 5 ft. 1.25 12.50 100.00
Extra select, 5 to 6 ft. 1.50 15.00 120.00

## Hansen's Hybrid Varieties, New

Hanska Sapa Opata Waneta

## Japan Varieties

Abundance Wickson

Burbank

## American Varieties

DeSoto Wild Goose

## European Varieties

Bradshaw Lombard
Damson, Blue Shipper's Pride
German Prune Yellow Egg

Green Gage (Reine Claude)

## APRICOT-In One Grade

First grade trees, 4 to 5 feet.

Each	3 1.50
Per Doz.	15.00
Per 100	120.00

Leading Varieties

Moorpark Royal Superb—the best of all

## QUINCE-In One Grade

First grade tre	es, 4 to 5 feet.
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Each	\$ 1.50
Per Doz.	15.00
Per 100	120.00

## The Best Varieties

Champion Orange

## GRAPE VINES

## Strong One-Year No. 1 Plants, well rooted.

E	ach	Per Doz.	Per 100
Agawam, Red\$	.50	\$5.00	\$37.50
Brighton, Red	.50	5.00	37.50
Campbell's Early, black	.50	5.00	37.50
Catawba	.50	5.00	37.50
CONCORD, Black	.25	2.50	17.50
" Per 1000_\$150.00			
Delaware, Red	.50	5.00	37.50
Moore's Early, Black	.50	5.00	37.50
Niagara, White	.50	5.00	37.50
Salem, Red	.50	5.00	37.50
Worden, Black	.50	5.00	37.50

## CURRANTS-2 YEAR

E	lach	Per Doz.	Per 100
Cherry, Red\$	.50	\$5.00	\$37.50
Fay's Prolific, Red	.50	5.00	37.50
Perfection, Red	.75	8.00	50.00
White Grape, White	.50	5.00	37.50
Wilder, Red	.50	5.00	37.50

GOOSEBE	RRIES—2 YEAR
Each	\$.50
Per Doz.	5.00
Per 100	37.50
Downing	Oregon Champion
Houghton	Pearl

## RASPBERRIES

No order accepted or less than 12 plants of a variety.

## Leading Varieties

Deauing variet	ICS	
Per	Per	Per
Doz	. 100	1000
Black Pearl \$2.00	\$12.00	\$75.00
Cardinal, Purple 2.00	12.00	75.00
Cuthbert, Red 2.00	12.00	75.00
Columbian, Purple 2.00	12.00	75.00
Cumberland, Black 2.00	12.00	75.00
Kansas, Black 2.00	12.00	75.00
LATHAM—New — The		
best red variety 3.50	20.00	150.00
St. Regis, Red 2.00	12.00	75.00

## BLACKBERRIES

Strong, well rooted plants, tied in bundles of 12, 25, 50 and 100; orders must call for these quantities or even multiples of them. The following are the best varieties:

The following are the	best va.	rieties.	
	$\mathbf{Per}$	$\mathbf{Per}$	Per
	Doz.	100	1000
Blowers	\$2.50	15.00	
Early Harvest	_ 2.00	12.00	\$75.00
Eldorado		12.00	75.00
Erie	2.00	12.00	75.00
Mersereau	2.00	12.00	75.00
Snyder		12.00	75.00
Lucretia Dewberry	_ 2.00	12.00	75.00

## STRAWBERRY PLANTS

## Spring Shipment Only

Owing to the perishable nature of straw-berry plants, they cannot be packed safely with other nursery stock. Our plan of shipping direct to customer by Parcel Post or Express insures delivery of plants in good condition.

PERFECT FLOWERING VARIETIES when planted alone will mature a crop of perfect fruit. The varieties listed below are all perfect flowering.

Orders must be made up in multiples of 25 plants of a variety. No order accepted

for less than 100 plants.

## Spring-Bearing Varieties

Price—\$2.50 per 100; \$20.00 per 1,000\_\_\_ Aroma, late Gibson, mid-season. Charles I, extra early Klondyke, mid-season Dr. Burrill, medium Senator Dunlap, meearly dium early Gandy, late

## EVERBEARING VARIETIES

Price-\$5.00 per 100; \$40.00 per 1.000 Progressive Superb

## ASPARAGUS ROOTS-2 YEAR

Sell in multiples of 25 only. No orders accepted for less than 25 roots.

Price-\$1.50 per 25; \$5.00 per 100; \$37.50

per 1,000.

Conover's Colossal-The best variety.

#### RHUBARB ROOTS

Myatt's Linneaus-25c each: \$2.50 per doz.; \$18.00 per 100.

#### ORNAMENTAL TREES

## All First-Class in Size and Quality

Note 1.—The size mentioned after each variety is that considered proper for first-class trees suitable for transplanting. The size varies according to the habit of growth of the varieties mentioned, as, of course, some trees when fully grown are smaller than others, but equally as good.

Note 2.—We divide the ornamental trees into two classes: Those suitable for street planting (Class A); those suitable for lawns (Class B). Those that can be used for either are marked (A and B).

Eac	en Doz.
Ash, Am. White _6-8 ft. (A)\$1.8	50 \$16.00
Black Locust6-8 ft. (A) 1.5	
Box Elder6-8 ft. (A) 1.5	
Catalpa Bungei or	
Umbrella Tree 5-6 ft. (B) 3.	50 36.00
Catalpa Speciosa.6-8 ft. (A-B)_ 1.5	50 16.00
Elm, Am. White 6-8 ft. (A) 1.8	50 16.00
Elm, Am. White 8-10 ft. (A) 2.5	
Hackberry 6-8 ft. (A) 2.8	
Honey Locust 6-8 ft. (A) 2.0	
Linden, Am. 6-8 ft. (A-B) 3.0	
Linden, European.6-8 ft. (A-B) 3.0	00 33.00
Maple. Ash Leaf (See Box Elder).	
•	ch Doz.
Maple, Norway 6-8 ft.(A) \$4.0	00 \$40 00
Maple, Sugar or	νο φ±0.00
Maple, Sugar or Hard 6-8 ft. (A) 4.0	00 40 00
Maple, Silver Leaf	40.00
or Soft6-8 ft. (A) 1.5	0 16 00
Maple, Silver Leaf	10.00
or Soft 8-10 ft. (A) 2.5	50 29 00
0-10 10. (A) 2.0	20.00

ORNAMENTAL TREES-Continu	ed
Each	Doz.
Maple, Weir's Cut- Leaf6-8 ft. (B) 3.00	33.00
Mountain Ash, European6-8 ft. (B)\$3.00 \$	\$33.00
Mulberry, Downing5-6 ft. (B)\$2.00	\$22.00
Mulberry, Russian. 5-6 ft. (B) 1.00	
Mulberry, New American 5-6 ft. (B) 2.00	22.00
Oriental Plane or European Syca-	
more6-8 ft. (A) 3.00	33.00
Poplar, Bolleana 6-8 ft. (B) 3.00	33.00
Poplar, Carolina _6-8 ft. (A) 1.00	10.00
Poplar, Carolina 8-10 ft.(A) 1.50	16.00
Poplar, Lombardy 6-8 ft.(A) 1.50	16.00
Red Bud4-5 ft. (B) 2.50	28.00
Rose Acacia3-4 ft. (B) 3.00	33.00
Sycamore, Am.	
Plane6-8 ft. (A) 3.00	33.00
Tulip Tree6-8 ft. (B) 3.00	33.00
We recommend the 6-8 ft shade tre	es for

We recommend the 6-8 ft. shade trees for best results, If customers order this size they should have very little loss, if any, in transplanting.

## WEEPING TREES

Eac	
Mulberry, Teas Weeping 5-6 ft. (B) \$7.	50
Willow, Babylonica, 6-8 ft. \$2.0	
Willow, Wisconsin, 6-8 ft2.	

#### ORNAMENTAL HEDGING

Per Per 25 100 Barberry, Thunberg's, 12-18 in. \$10.00 \$35.00 California Privet, 12-18 in. 3.00 10.00 California Privet, 18-24 in. 15.00 4.00 Amoor River Privet, 12-18 in... 5.00 18.00 Amoor River Privet, 18-24 in... 7.00 25.00 Privet is sold only in multiples of 25 each. No order accepted for less than 25 plants.

We recommend the AMOOR RIVER PRI-VET because of its extreme hardiness.

Privet should be planted one foot apart in the row, requiring 100 plants for every 100 feet of hedge row.

THUNBERG'S BARBERRY makes the best hedge where no trimming is desired. The foliage turns to a riot of brilliant colors at frost time, and its graceful drooping branches are then covered with small red berries. Hardy everywhere.

Plant Barberry 18 to 24 inches apart in hedge row.

FOREST TREE SEEDLINGS—ONE YEAR Seedlings are tied 100 plants to the bunch. No orders will be accepted for less than 100 plants of a variety.

Price—12-18 inch, \$4.00 per 100; \$30.00 per 1,000.

Black Locust Catalpa, Speciosa Elm, Am. Honey Locust

Maple, Silver Mulberry, Russian Osage Orange Hedge

#### PEONIES

All roots offered are standard nursery divisions with three eyes or more, number one in every way.

## A LIST OF GOOD NAMED VARIETIES

## Early White

Festiva Maxima. Very large. Pure white flowers with some blood-red stains in center. \$1.00 each. \$10.00 per Doz.

## Mid-Season White

Queen Victoria (Whitleyii). Blush, becoming white. \$1.00 each. \$10.00 per Doz.

#### Late White

Marie Lemoine. Large, compact, fragrant. Ivory white. \$1.00 each. \$10.00 per Doz.

## Early Pink

Edulis Superba. Large, beautiful rose-pink, well formed. \$1.00 each. \$10.00 per Doz.

## Mid-Season Pink

Floral Treasure. Large, full, globular rose type. Delicate pink with lavendar tinge. Fragrant. \$1.00 each. \$10.00 per Doz.

#### Late Pink

Grandiflora. Light rose of very large size. A splendid variety. \$1.00 each. \$10.00 per Doz.

Perfection. Pale shell-pink, very fine. \$1.00 each. \$10.00 per Doz.

## Early Red

Officinalis Rubra. A large, round bloom of vivid crimson. Earliest of all good peonies. \$1.50 each. \$16.00 per Doz.

## PEONIES—Continued

Mid-Season Red

Francois Ortegat. Large deep crimson. \$1.25 each. \$12.50 per Doz.

Felix Crousse. Large, compact. Deep rose red. Fragrant. Free bloomer. \$1.50

each. \$16.00 per Doz.

Karl Rosenfield. Very large, globular, compact, semi-rose type. Dark crimson. Very strong, tall, compact grower and free bloomer. Slightly fragrant, very agreeable. Splendid keeper as a cut flower. New. \$2.50 each.

Late Red

Delachei. Large and full, deep, rich, dark crimson. Fragrant. \$1.50 each. \$16.00 per Doz.

Rubra Superba. A beautiful rich, brilliant, dark crimson. Fragrant. The best late dark red variety. \$1.50 each. \$16.00 per Doz.

## HARDY PERENNIAL PHLOX Strong Field-Grown Roots Price—50c each; \$5.00 per Dozen

A choice list of varieties—

BRIDESMAID, white with large crimson center.

FRAULEIN G. VON LASSBURG, pure white, immense panicles.

ISABEY, salmon-pink.

LOTHAIR, bright crimson.

RYNSTROM, a lively shade of rose-pink, very large.

R. P. STRUTHERS, carmine, red eye.

COLLECTION—One plant of each of the above varieties, 6 plants in all, for....\$2.50

# ORNAMENTAL SHRUBS Our Shrubs Are Clean and Thrifty, Strictly First Class

riist Class		
		$\mathbf{Per}$
	Each	Doz.
Almond, double flowering pink	\$1.50	\$15.00
Almond, double flowering white	1.50	15.00
Althea, Separate colors pink,		
red, purple or white	1.00	10.00
Anchusa, Italica, blue	.50	5.00
Barberry, Thunbergii	.75	7.50
Barberry (Berberis Thunbergi Atropurpurea) — New Red Leaved Japanese Barberry —		
12-18 inch	1.50	16.00
Butterfly Bush	1.00	10.00
Calycanthus, 18-24 in.	1.00	10.00
Caragana, Arborescens, 2-3 ft	1.00	10.00
Crab, Bechtel's Double Flower-		
ing, 2-3 ft.	2.00	20.00
Desmodium, pink	1.25	12.50
Deutzia, Gracilis, 12 in.	1.00	10.00
Deutzia, Lemoine, 18-24 in	1.00	10.00
Deutzia, Pride of Rochester,		4000
18-24 in.	1.00	10.00
Dogwood, red branched, 18-24 in.	1.00	10.00
Elder, Cut Leaf or Fern Leaf,	1.00	10.00
18-24 inch	1.00	10.00
Elder, Golden Leaf, 18-24 in	1.00	10.00
Forsythia, Golden Bell, 18-24 in.	1.00	10.00
Golden Glow, roots Honeysuckle, Pink Tartarian Honeysuckle, Red Tartarian	.50	5.00
Honeysuckle, Pink Tartarian	1.00	10.00
Honeysuckle, Red Tartarian	1.00	10.00
Honeysuckie, white Tartarian	1.00	10.00
Highbush Cranberry, 18-24 in	1.25	12.50

Ornamental Shrubs—Continued		
		Per
	Each	Doz.
Hydrangea, Arborescens Sterilis		
(Hills of Snow), 18-24 in	\$1.25	12.50
Hydrangea, P. G., 18-24 in	1.25	12.50
Kerria, Japonica	1.25	12.50
Lilac, common purple, 18-24 in.		10.00
Lilac, common white, 18-24 in	1.00	10.00
Lilac, Persian Purple	1.50	15.00
Lilac, Frau Dammann, white,		
Lilac, Persian Purple Lilac, Frau Dammann, white, 18-24 inch Lilac, Ludwig Spaeth, purple,	2.00	20.00
Lilac, Ludwig Spaeth, purple,		
18-24 inch	2.00	20.00
Lilac, Pres. Grevy, blue, 18-24	2.00	20.00
inch	2.00	20.00
Quince, Japan		10.00
Regel's Privet, 12-18 in.	.75	7.50
Russian Olive, 2-3 ft.	1.00	10.00
Snowball, 18-24 in.	1.00	10.00
Snowball, Japan, 18-24 in.	1.50	15.00
Snowberry, 18-24 in. Spirea, Anthony Waterer, dwarf Spirea, Billiardi, 18-24 in.	1.00	10.00
Spirea, Anthony waterer, dwart	1.25	12.50
Spirea, Billiardi, 18-24 in.	1.00	10.00
Spirea, Callosa Alba, 18-24 in Spirea Thunbergi, 18-24 in Spirea, Van Houtte, 2-3 ft	1.25	12.50
Spirea Humbergi, 18-24 In.	1.00	10.00
Syringa (Mock Orange)	1.00	10.00
Tomovir 10 04 in	1.00	10.00
Tamarix, 18-24 in. Weigela, Candida, white,	1.00	10.00
18-24 inch	1.00	10.00
Weigela, Eva Rathke, red.		20.00
18-24 inch Weigela, Rosea, pink, 18-24 in. Weigela, Variegated leaf,	1.00	10.00
Weigela, Rosea, pink, 18-24 in	1.00	10.00
Weigela, Variegated leaf,		
18-24 inch	1.00	10.00

## CLIMBING VINES

Per

Each	Doz.
Ampelopsis Quinquefolia (Am.	
Ivy or Virginia Creeper)\$1.00	\$10.00
Ampelopsis Veitchii or Japan	
Ivy	12.50
Bignonia or Trumpet Flower 1.00	10.00
Clematis, Henryii, White 2.00	20.00
Clematis, Jackmanii, Purple 2.00	20.00
Clematis, Mad. Ed. Andre, Red 2.00	20.00
Clematis, Paniculata, White 1.00	10.00
Dutchman's Pipe 2.00	20.00
Honeysuckle, Hall's Japan 1.00	10.00
Honeysuckle, Monthly Fragrant 1.00	10.00
Honeysuckle, Scarlet Trumpet. 1.00	10.00
Wisteria, Purple 1.00	10.00

## ROSES

Large Two-Year-Old Field-Grown Plants. Everblooming Hybrid Tea Varieties

Price—\$1.00 each; \$11.00 per Doz. (except as noted).

Duchess of Wellington, deep coppery, saffron-yellow. Intensely fragrant. \$1.25 each.

Etoile de France, intensely brilliant crimson, with the center cerise-red. A deliciously sweet-scented rose. The flowers are large, of cupped form, very full and abundantly produced. A strong-growing, free-blooming rose that we recommend highly.

Gen. McArthur, bright scarlet.

Gruss an Teplitz, dark, rich crimson.

J. L. Mock, carmine-red, blooms are very large, perfectly formed, and highly perfumed.

## Everblooming Hybrid Tea Roses—Continued

Kaiserin Augusta Viktoria, delicate creamy-white, exquisite buds. Very prolific bloomer.

Killarney, pink.

Lady Hillingdon, orange-yellow. \$1.25 each.

LaFrance, pink.

Los Angeles, pink, tones with coral and shaded with translucent gold at base of petals. \$1.50 each.

Madam Caroline Testout, immense, large clear pink flowers, full and double. Beauti-

ful buds.

Mrs. Aaron Ward, fine Indian-yellow. Very prolific bloomer. \$1.25 each.

Ophelia, salmon-flesh color, shaded with rose. The blooms come on strong stems, and the perfectly formed flowers are very lasting when cut.

Pink Maman Cochet.

Radiance, pink. Fine double blooms of clear, bright pink, produced abundantly from May until frost.

Red Radiance, similar in all respects to the Pink Radiance, differing only in color, this being a fine, rich red which does not fade nor dull with age.

Sunburst, color a rich yellow, with orange-yellow center. A magnificent, free-blooming variety, especially handsome in bud form. \$1.25 each.

White Maman Cochet.

#### HARDY HYBRID ROSES

Price—\$1.00 each; \$11.00 per Doz. (except as noted).

American Beauty, deep pink, shaded with carmine.

Anne de Diesbach, pink.

Baby Rambler, red. Dwarf.

Baby Rambler, white. Dwarf.

Baby Rambler, Yellow, Dwarf.

Baby Dorothy Perkins, pink. Dwarf.

Clio, a beautiful pink.

Earl of Dufferin, velvety crimson.

Fisher Holmes, fine red.

Frau Karl Druschki (Snow Queen), the most beautiful white rose grown.

Gen. Jacqueminot, brilliant crimson.

M. P. Wilder, cherry-carmine, extra fine. Mrs. John Laing, pink.

Paul Neyron, pink.

Persian Yellow. \$1.25 each.

Prince Camille De Rohan, dark velvety crimson.

Rosa Rugosa, F. J. Grootendorst (New), red. \$1.25 each.

Soliel D'Or (Golden Sun), yellow. \$1.25 each.

Ulrich Brunner, rich crimson.

#### HARDY CLIMBING ROSES

Price—\$1.00 each; \$11.00 per Doz. (except as noted).

Climbing American Beauty, deep pink to crimson.

Crimson Rambler, bright crimson.

Dorothy Perkins, beautiful shell-pink.

Dr. W. Van Fleet (new), color delicate flesh-pink. Flowers full and double; buds pointed. Fragrant. Fine for cutting. \$1.25 each.

Excelsa (Red Dorothy Perkins), new. Holds foliage better than Crimson Rambler. Unquestionably the best double red rambler.

Paul's Scarlet (new), color gleaming scarlet. Does not fade. Blooms are medium in size, semi-double, and perfect in bud form. Blooms in clusters of from three to fifteen or more. \$1.25 each.

Tausendschon (Thousand Beauties), colors of every shade from white to a deep pink.

White Rambler.

Yellow Rambler.

The order in which the different classes of stock are arranged in this price list corresponds with the arrangement of the stock listed in our book, "Hardy Trees, Plants, Shrubs and Roses." Salesmen will find this arrangement very convenient when looking up prices upon any item.

## IMPORTANT NOTICE

Because of the present cost of doing business there is usually no profit in orders for Parcel Post shipment amounting to less than \$5.00, or in orders for Express shipment amounting to less than \$10.00. (Refer to classification on page 5.)

Few places are so well planned or planted but what there is room for improvement. Salesmen can avoid the small, trifling orders by suggesting additional items in places where they can be planted to advantage.

Confine all sales to varieties in this list, which permits of a generous selection of best kinds suitable for all territory

We have no varieties to offer except the kinds mentioned in this Price List.

If you don't find it in this price book, don't sell it.